



sequanamedical



DSR clinical proof-of-concept study

Results presented at Heart Failure 2019

27 May 2019

Today's presenters



Ian Crosbie
Chief Executive Officer



Jeffrey Testani
Associate Professor at Yale University
Director of Heart Failure Research



Gijs Klarenbeek
Chief Medical Officer

Disclaimer

Important Notice

IMPORTANT: You must read the following before continuing. The following applies to this document, the oral presentation of the information in this document by Sequana Medical NV (the "Company") or any person on behalf of the Company, and any question-and-answer session that follows the oral presentation:

- This presentation has been prepared by the management of the Company. It does not constitute or form part of, and should not be construed as, an offer, solicitation or invitation to subscribe for, underwrite or otherwise acquire, any securities of the Company or any member of its group nor should it or any part of it form the basis of, or be relied on in connection with, any contract to purchase or subscribe for any securities of the Company or any member of its group, nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever. Prospective investors are required to make their own independent investigations and appraisals of the business and financial condition of the Company and the nature of its securities before taking any investment decision with respect to securities of the Company. This presentation is not a prospectus or offering memorandum.
- The information included in this presentation has been provided to you solely for your information and background and is subject to updating, completion, revision and amendment and such information may change materially. No person is under any obligation or undertaking to update or keep current the information contained in this presentation and any opinions expressed in relation thereto are subject to change without notice. No representation or warranty, express or implied, is made as to the fairness, accuracy, reasonableness or completeness of the information contained herein. Neither the Company nor any other person accepts any liability for any loss howsoever arising, directly or indirectly, from this presentation or its contents.
- The presentation also contains information from third parties. Third party industry publications, studies and surveys may also contain that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. While the Company reasonably believes that each of these publications, studies and surveys has been prepared by a reputable source, the Company, or any of their respective parent or subsidiary undertakings or affiliates, or any of their respective directors, officers, employees, advisers or agents have independently verified the data contained therein. Thus, while the information from third parties has been accurately reproduced with no omissions that would render it misleading, and the Company believes it to be reliable, the Company cannot guarantee its accuracy or completeness. In addition, certain of the industry and market data contained in this presentation comes from the Company's own internal research and estimates based on the knowledge and experience of the Company's management in the market in which the Company operates. While the Company reasonably believes that such research and estimates are reasonable and reliable, they, and their underlying methodology and assumptions, have not been verified by any independent source for accuracy or completeness and are subject to change without notice. Accordingly, undue reliance should not be placed on any of the industry, market or competitive position data contained in this presentation.
- This presentation includes forward-looking statements that reflect the Company's intentions, beliefs or current expectations concerning, among other things, the Company's results, condition, performance, prospects, growth, strategies and the industry in which the Company operates. These forward-looking statements are subject to risks, uncertainties and assumptions and other factors that could cause the Company's actual results, condition, performance, prospects, growth or opportunities, as well as those of the markets it serves or intends to serve, to differ materially from those expressed in, or suggested by, these forward-looking statements. These statements may include, without limitation, any statements preceded by, followed by or including words such as "target," "believe," "expect," "aim," "intend," "may," "anticipate," "estimate," "plan," "project," "will," "can have," "likely," "should," "would," "could" and other words and terms of similar meaning or the negative thereof. The Company cautions you that forward-looking statements are not guarantees of future performance and that its actual results and condition and the development of the industry in which the Company operates may differ materially from those made in or suggested by the forward-looking statements contained in this presentation. In addition, even if the Company's results, condition, and growth and the development of the industry in which the Company operates are consistent with the forward-looking statements contained in this presentation, those results or developments may not be indicative of results or developments in future periods. The Company and each of its directors, officers and employees expressly disclaim any obligation or undertaking to review, update or release any update of or revisions to any forward-looking statements in this presentation or any change in the Company's expectations or any change in events, conditions or circumstances on which these forward-looking statements are based, except as required by applicable law or regulation.
- This document and any materials distributed in connection with this document are not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident of, or located in, any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction. The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe any such restrictions.
- The Company's securities have not been and will not be registered under the US Securities Act of 1933, as amended (the "Securities Act"), and may not be offered or sold in the United States absent registration under the Securities Act or exemption from the registration requirement thereof.
- By attending the meeting where this presentation is presented or by accepting a copy of it, you agree to be bound by the foregoing limitations.

Regulatory Disclaimer

- The **alfapump**® has not yet received regulatory approval in the US and Canada. Any statement in this presentation about safety and efficacy of the **alfapump** does not apply to the US and Canada because the device is currently undergoing clinical investigation in these territories.
- Sequana Medical's proprietary DSR therapy is under development and is developing **alfapump** DSR (Direct Sodium Removal) to deliver a convenient and fully implanted system for DSR therapy. DSR therapy is still in development and it should be noted that any statements in this presentation regarding safety and efficacy arise from pre-clinical studies and ongoing clinical investigations which have yet to be completed. There is no link between DSR therapy and ongoing investigations with the **alfapump** system in Europe, the US and Canada.

Agenda

- ✓ Welcome and introduction
- ✓ **alfapump**[®] DSR – breakthrough approach to volume overload in Heart Failure
- ✓ Dr. Testani's presentation at Heart Failure 2019
- ✓ Conclusions and next steps
- ✓ Q&A



DSR clinical proof-of-concept study meets primary and secondary endpoints

- DSR therapy was safe & well-tolerated with no adverse events or significant discomfort
- Substantially higher sodium removal with DSR vs standard PD solution
- Minimal inter-patient variability
- Preparations underway for repeated dose **alfapump**[®] DSR study to commence in H2 2019

✓ Clinical proof of concept for DSR
+
✓ Proven **alfapump** platform
=
✓ De-risked Program in Very Large Market with Clear Unmet Clinical Needs



alfapump[®] DSR

Breakthrough approach to
volume overload in heart failure
built on proven device platform

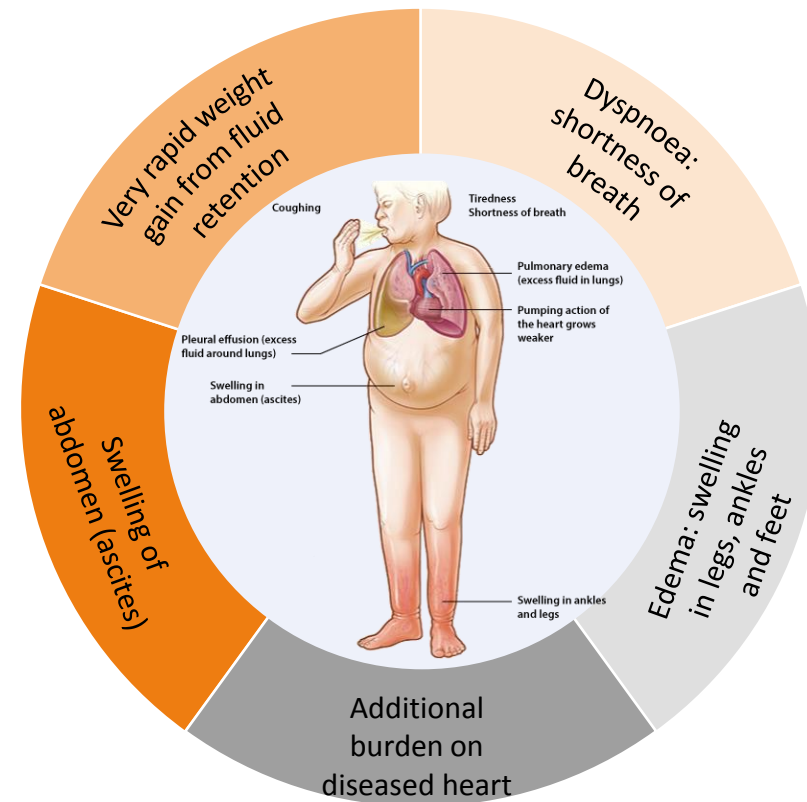
Heart Failure is a large and growing market

Nearly 6.5 million adults affected by heart failure in the US¹

Causes of heart failure²



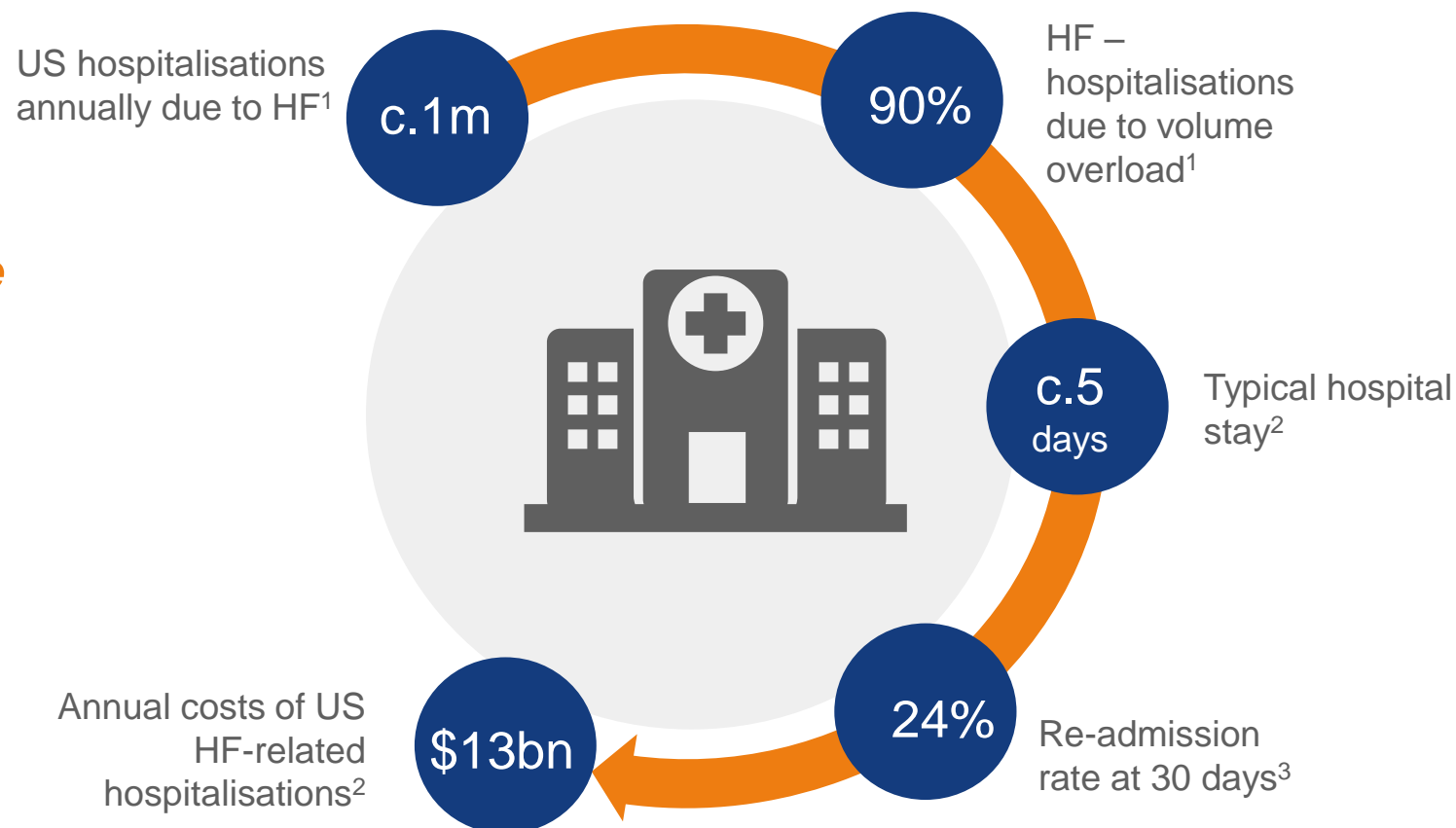
Volume overload is a key clinical consequence of heart failure with a significant impact on patient's quality of life³



Volume overload in Heart Failure (HF)

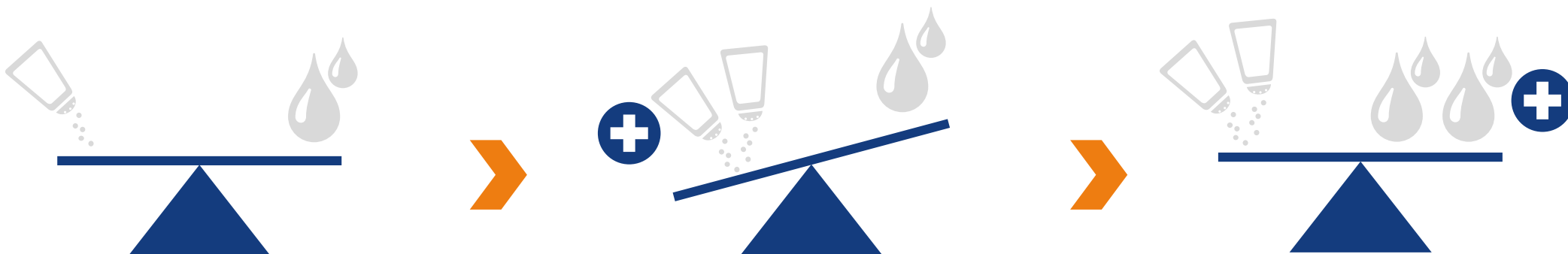
\$13 billion annual cost of HF-related hospitalisations; ~90% due to volume overload

Clear unmet need to reduce hospitalisations, improve Quality of Life and reduce mortality



Volume overload in Heart Failure driven by sodium

Body maintains constant sodium concentration by accumulating water



Maintaining a constant concentration of sodium in the body is essential for our health

- too high: hypernatremia
- too low: hyponatremia

The body's response to heart failure causes sodium levels to increase

To restore the balance, the body retains water, leading to volume overload and an increased burden on the heart

Key challenge of diuretic therapy

Diuretic therapy only results in a temporary reduction of fluid volumes



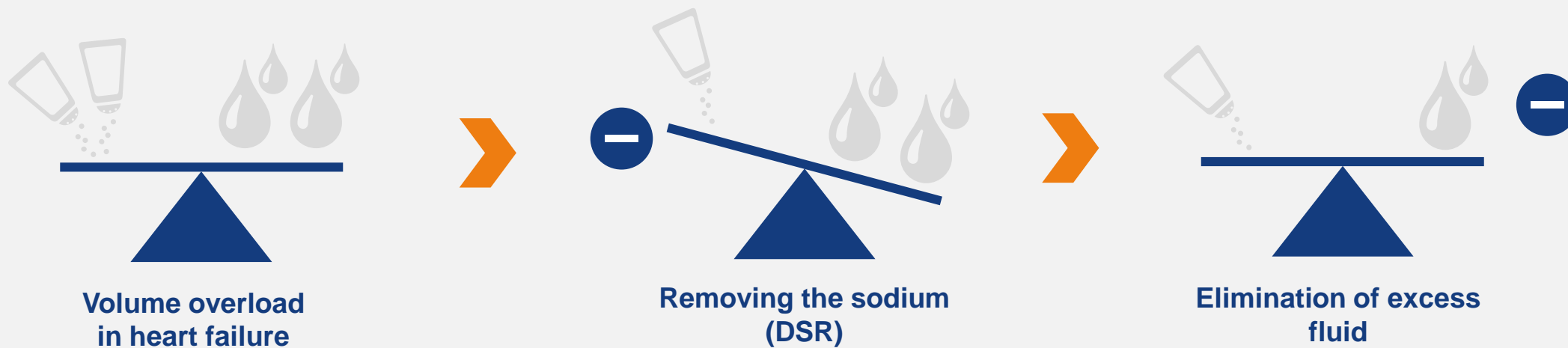
Diuretics cause loss of fluid (hypotonic urine) – loss of sodium is low – leading to increased sodium concentration

To restore the balance, the body takes on board water (thirst response) or cuts back on urination
The body does not eliminate sodium as it is “scarce” and hard to replace

Only the removal of sodium will lead to sustainable volume reduction

Direct sodium removal (DSR)

Tackling sodium removal directly



**Administer
infusate to
peritoneal
cavity**

**Infusate
extracts
sodium from
the body**

**Remove
extracted
sodium from
peritoneal
cavity**

**Body restores
balance by
eliminating
excess fluid**



**Dr. Testani's
Presentation at
Heart Failure 2019**

First in human experience with direct sodium removal
using a zero sodium peritoneal solution:
A new candidate therapy for volume overload

*Veena Rao, Jeffrey Turner, Devin Mahoney, Matthew Griffin, Jennifer Asher, Juan Ivey-Miranda,
Nicole Gomez, Fredric Finkelstein, Jeffrey Testani*

Jeffrey M. Testani, MD, MTR
Associate Professor of Medicine
Director of Heart Failure Research
Yale University

Heart Failure: Can we do better than diuretics?

- On a population level, symptoms and hospitalizations are driven by volume overload
 - Loop diuretics are the mainstay of therapy
 - Well described toxicity
 - Resistance is common
- Long list of failed cardio-renal therapeutics has accumulated over the last decade
 - A new pill that replaces the loop diuretics is not likely soon
- Sodium removal through non-renal routes is an attractive option
 - Veno-Venous ultrafiltration has been explored;
 - » Not an ideal chronic therapy
 - Peritoneal dialysis for chronic volume maintenance has had low levels of interest

Why is peritoneal dialysis (PD) not used more frequently in heart failure?

- Standard PD has several limitations:
 - Large volumes (~8 to 10 liters) and long dwell times with the patient connected to PD cyclers
 - External catheter with infection risks
 - Dialysis stigma
- Only modest fluid and sodium removal with standard PD solutions
 - PD is designed primary to “clean” the blood rather than remove sodium

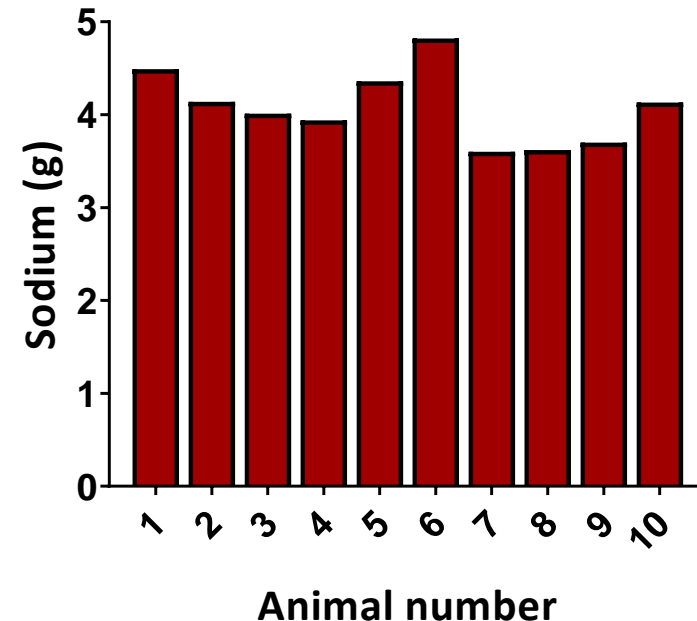
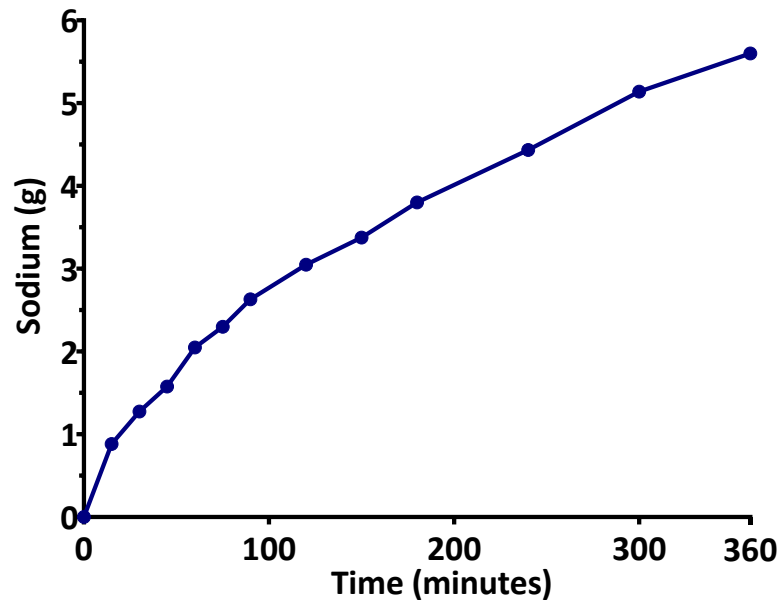


Can we use the peritoneal membrane more efficiently to directly remove sodium in HF patients?

- Most HF patients have acceptably functioning kidneys
 - No need to “clean” the blood
- Standard PD solutions have ~7.5 grams of salt per liter
 - Nearly isotonic to plasma (~132 mmol/L)
 - Very small gradient for sodium to diffuse
- By using a zero sodium osmotic solution should achieve much more efficient sodium removal
 - Standard peritoneal ultrafiltration
 - We can also capitalize on diffusion down a huge concentration gradient (~140 mmol/L to 0 mmol/L)
- More efficient sodium removal allows for smaller volume of fluid and shorter dwell times
 - Less invasive methods for filling and removal of solution from the peritoneum

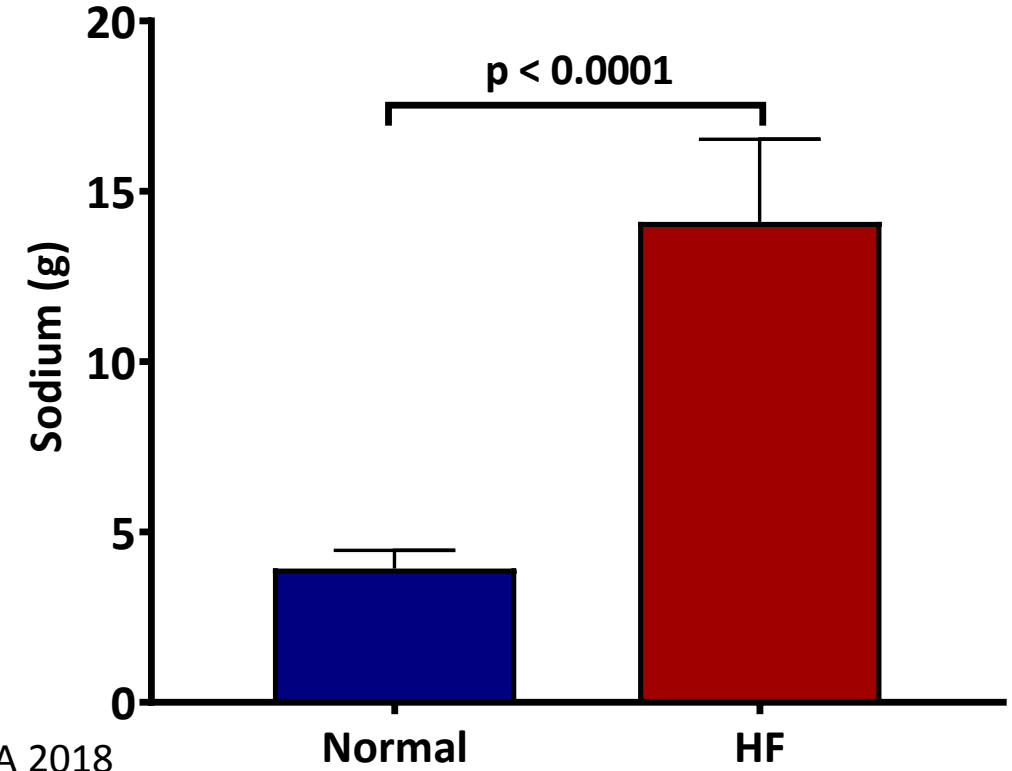
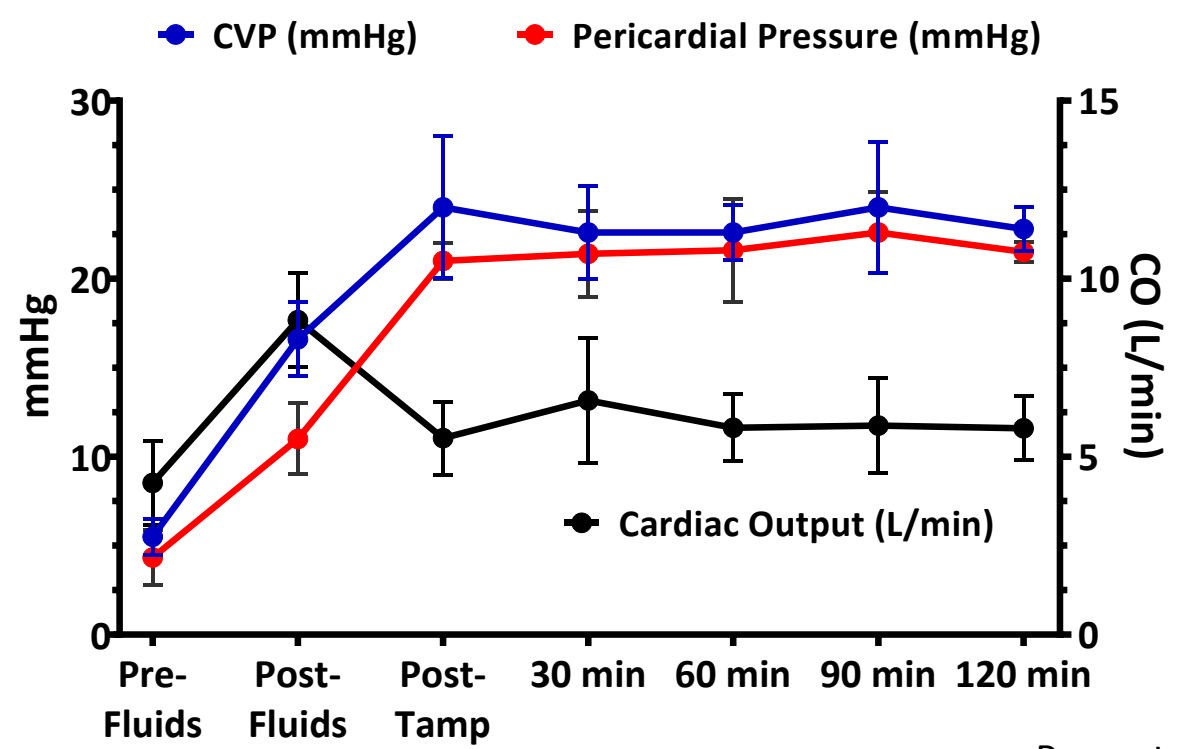
Pre-clinical data: Results in normal swine

- 1 Liter of sodium free 10% dextrose in water as the Direct Sodium Removal (DSR) solution
- 6 hour dwell: (n=4)
 - 5.5 grams of sodium
 - 1.5L of ultrafiltrate
- 2 hour dwell (N=10):
 - 3.9 grams of sodium
 - 800 cc of ultrafiltrate



Pre-clinical data: Heart Failure vs. normal pigs

- Right sided HF model with fluid loading and tamponade
- 2 hour DSR dwell



Presented HFSA 2018

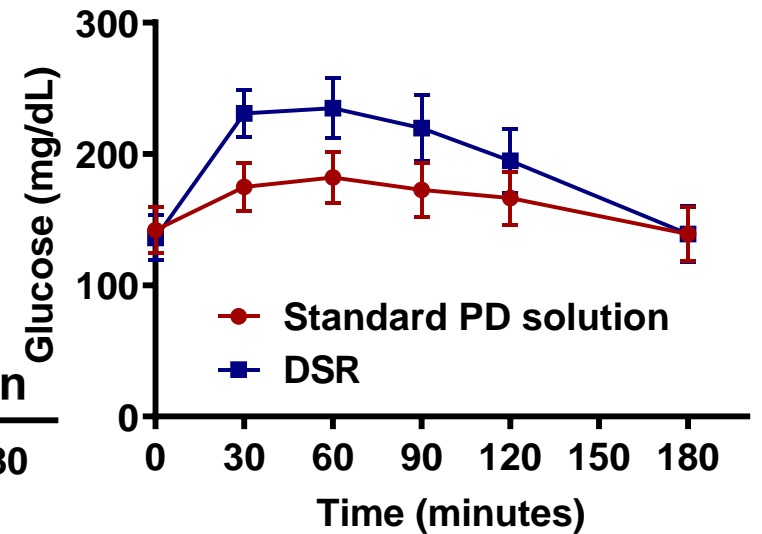
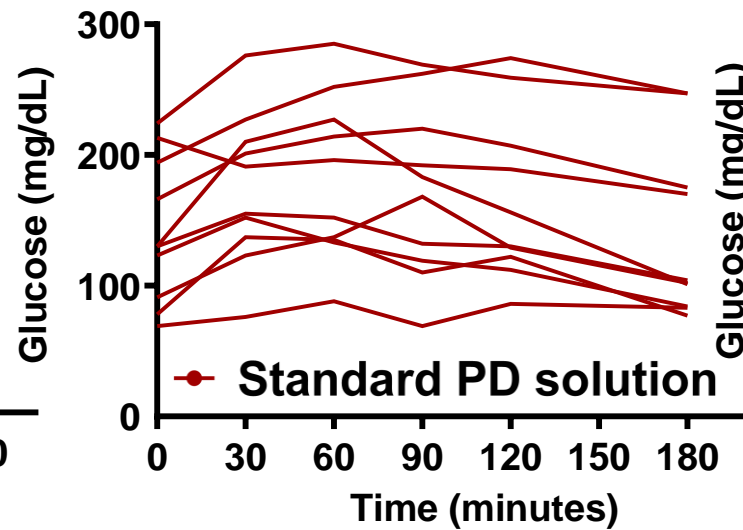
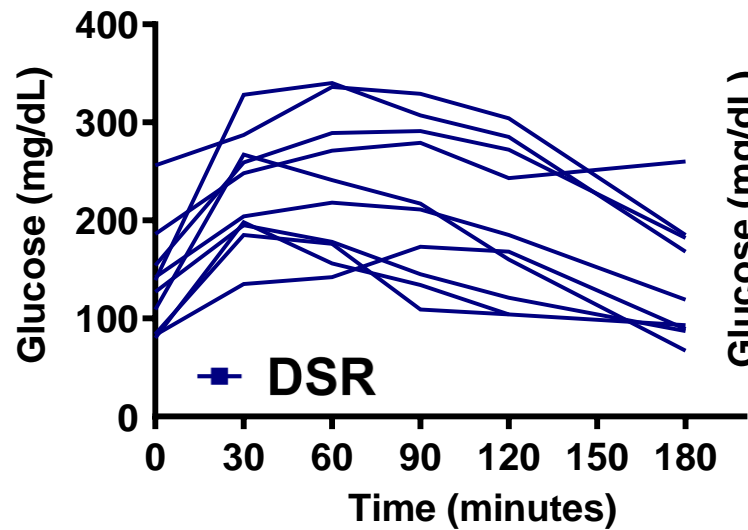
DSR first in human proof of concept: Design

- **Design:**
 - Randomized open label crossover of DSR vs. standard PD solution
 - Conducted in prevalent PD patients rather than normal subjects due to the risks of PD catheter placement
- **Intervention:**
 - DSR solution: Sodium free 10% dextrose
 - Standard PD solution: 4.25% dextrose standard PD solution (Dianeal, Baxter)
 - Both solutions are approximately 500 mOsm/L
 - 4.25% dextrose PD solution is the “strongest” commercially available product
 - One liter of either solution was infused into the peritoneum and left to dwell for 2 hours
 - Crossover to the alternate solution one week later
- **Endpoints:**
 - Primary: Safety/tolerability defined as completion of the 2-hour dwell without significant discomfort or AE
 - Secondary efficacy endpoint: Difference in sodium removal between DSR solution and standard PD solution

Primary endpoint: Safety and tolerability

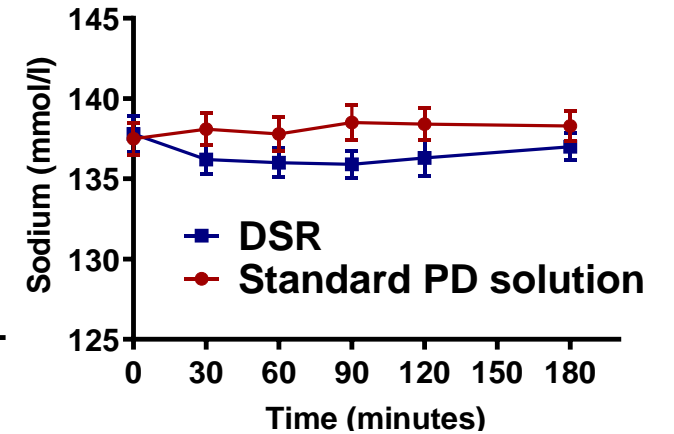
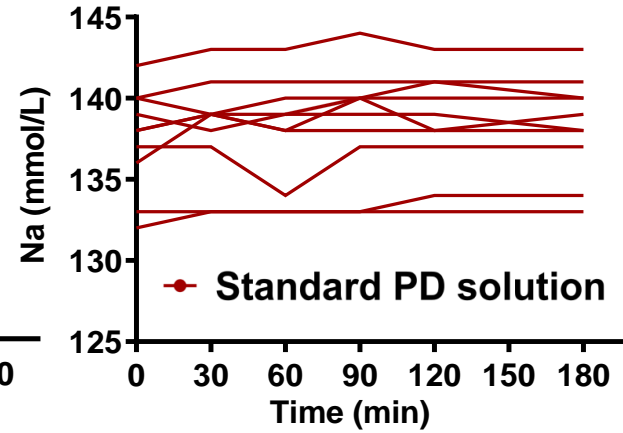
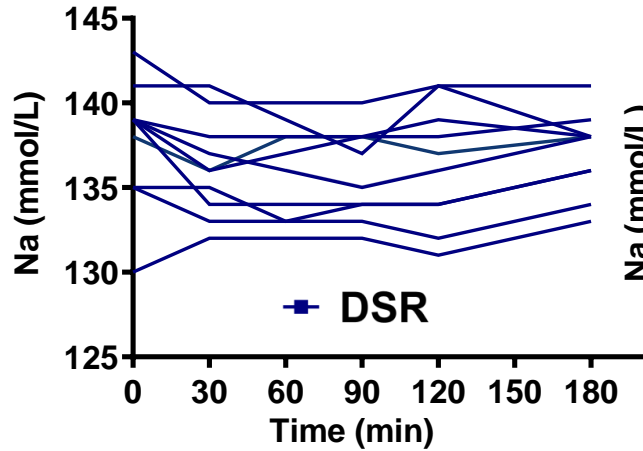
- **Primary endpoint:**
 - All patients completed the 2 hour dwell without adverse event or significant discomfort causing protocol discontinuation
- Mild cramping during fluid instillation lasting <30 minutes occurred in 2 patients
 - One had cramping with DSR solution only
 - One had cramping with both solutions
 - Most patients stated instillation of the DSR solution felt the same as their standard PD solution
- Negligible removal of non-target solutes
 - Potassium (5.7 mmol)
 - Magnesium (1.1 mmol)
 - Phosphorus (2.0 mmol)
 - Calcium (1.7 mmol)

Change in plasma glucose was modest and transient

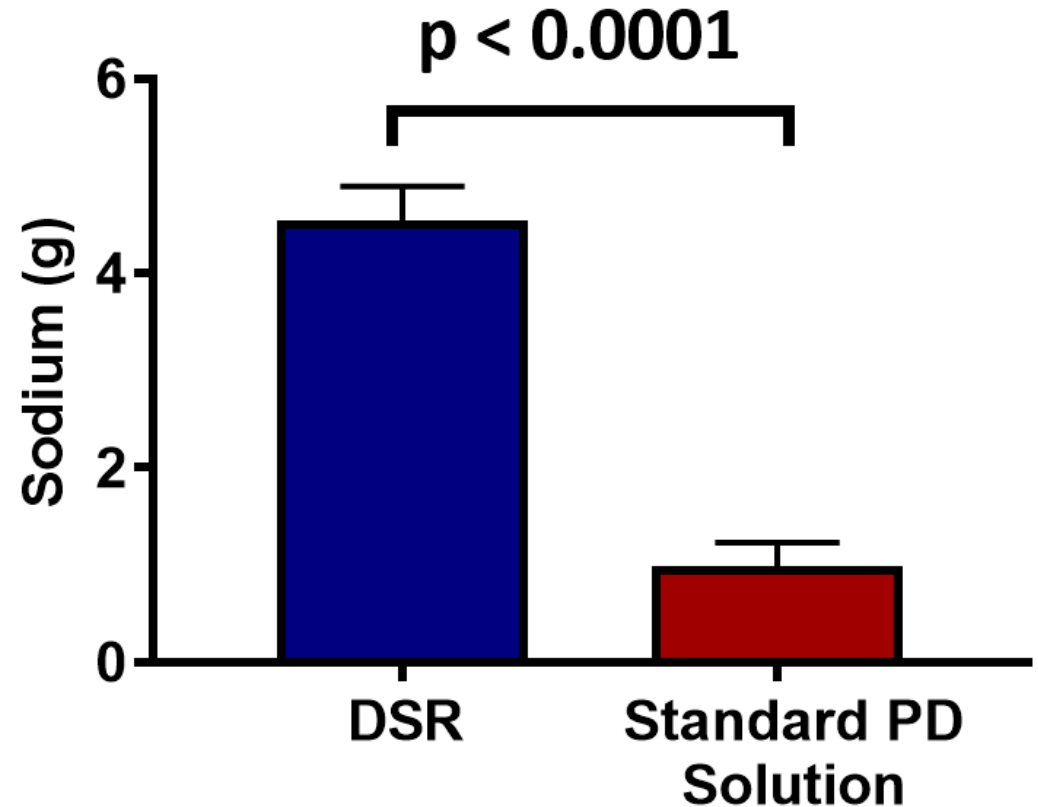
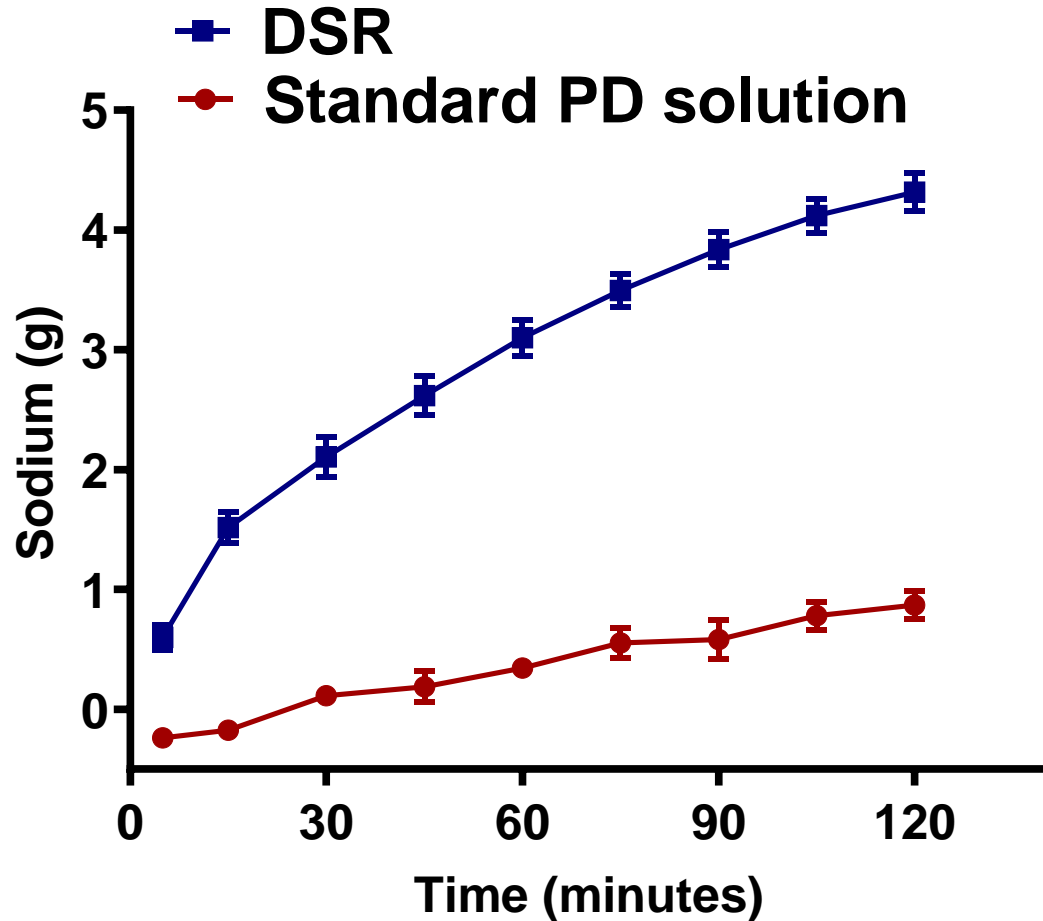


Changes in serum sodium were small

Uncorrected serum sodium



Secondary efficacy endpoint: Sodium removal was substantially greater with DSR



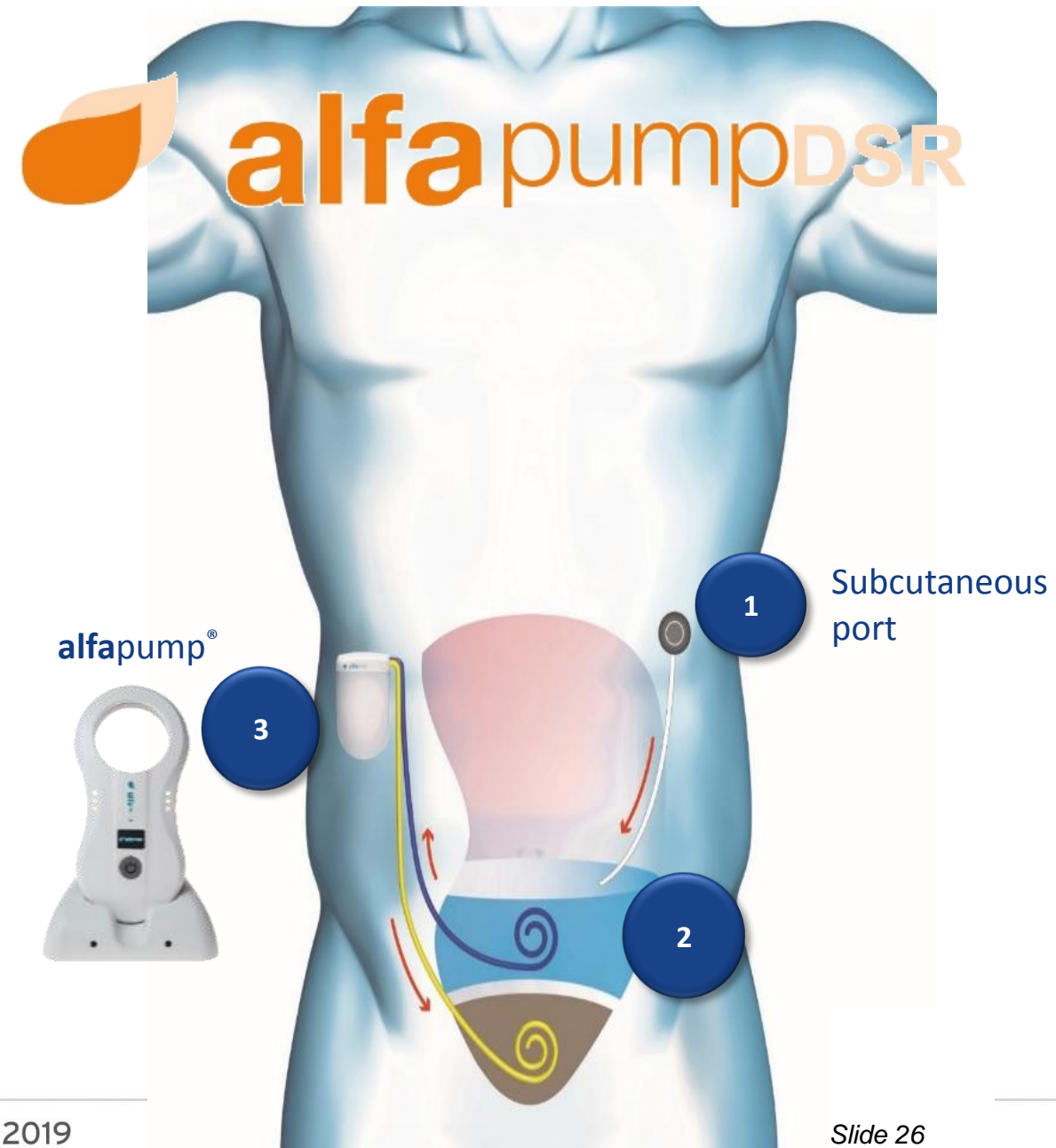
Conclusion

- These data provide proof of concept that Direct Sodium Removal with a sodium free peritoneal solution is feasible in humans
- **Safety/tolerability:**
 - Well tolerated
 - Minimal off target solute removal
 - Did not result in significant electrolyte disturbances or prolonged or severe hyperglycemia
- **Efficacy:**
 - Substantial sodium removal
 - Nearly 5 grams of sodium with a 2 hour treatment

Future directions

- Next planned study is a multidose chronic HF study using the alfapump[®] (Sequana Medical)
 - Fully implanted system
 - Developed for refractory ascites
 - Pump already derisked in this population
 - Over 700 systems implanted and 400 patient years experience to date

- 1 Administration of DSR solution into peritoneal cavity via subcutaneous port
- 2 Sodium enters DSR solution via diffusion and ultrafiltration
- 3 alfapump[®] clears sodium-rich fluid into the bladder which is eliminated by urination

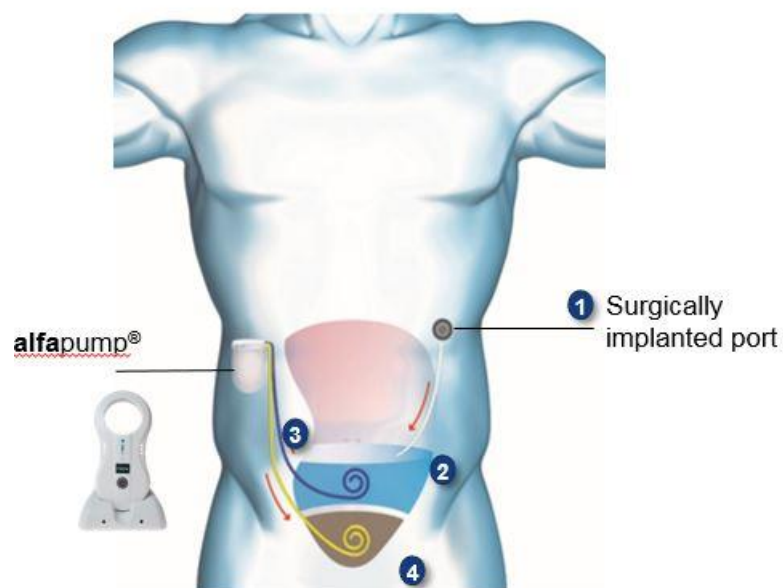




Conclusions and next steps

alfapump[®] DSR leverages on proven elements

Combining clinical proof-of-concept of DSR with validated alfapump platform



✓ DSR

- Safe & well-tolerated
- Clinically relevant removal of sodium
- Minimal patient inter-variability

✓ alfapump

- Validated technical performance
 - eg pumping, charging, communication, patency, monitoring
- Extensive clinical experience
 - Over 700 implants and 400 patient years
- Deep understanding of implementation
 - eg implantation procedure

✓ Implanted port

- Many years of clinical experience

Today's breakthrough results pave the way for future clinical development of alfapump DSR

alfapump[®] platform

Unique capabilities to manage fluid imbalance



Pump volume easily adjusted



Fully implantable



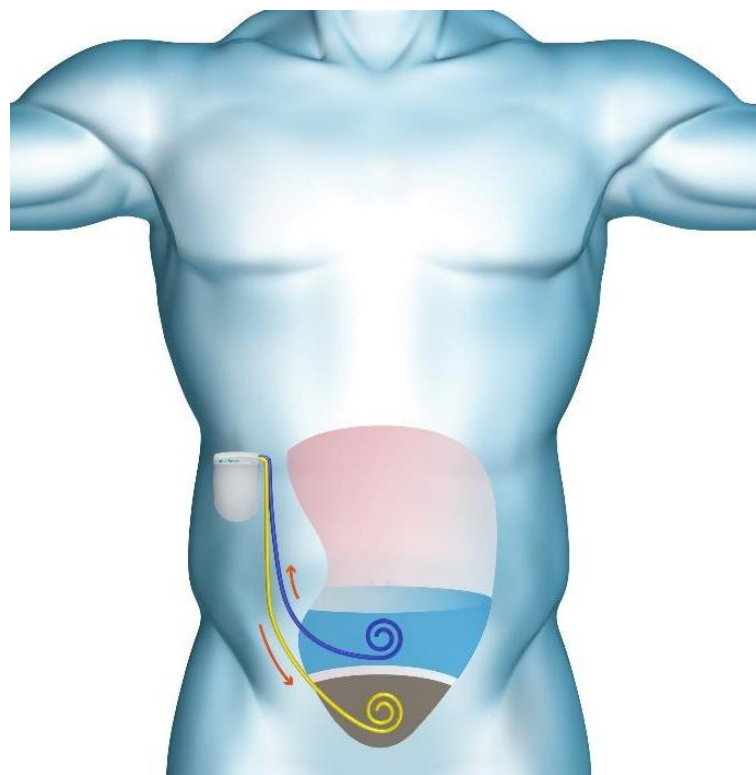
No significant heating during charging and operation



Moves up to 4 litres of fluid per day



Long-term implantation & catheter patency



Remote data monitoring



Battery charged through the skin



Easy implantation



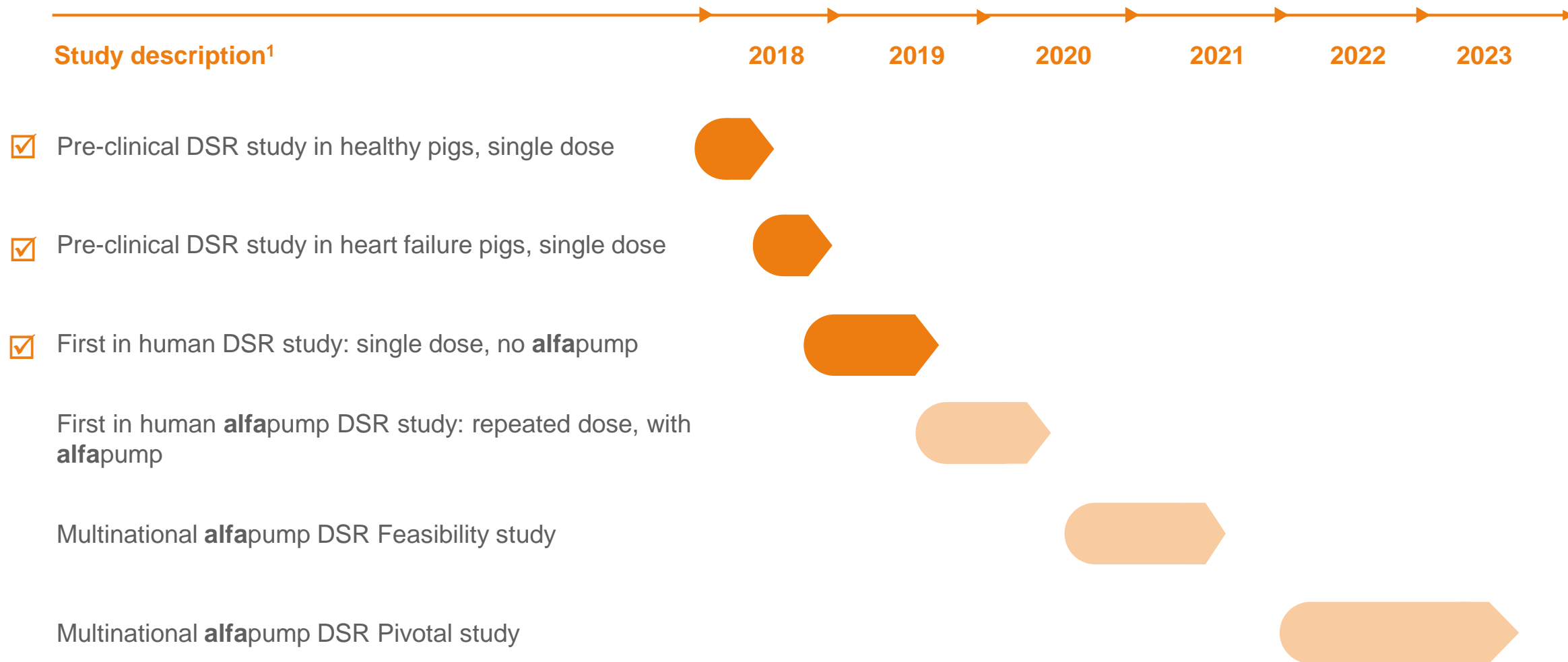
Automatic operation



Virtually non-clogging

Strong IP barriers through extensive patent portfolio & know-how

alfapump[®] DSR development overview



Note 1: study design and timelines subject to change

Strong news flow in 2019

Key anticipated milestones

H2 2018

- Completion of DSR study in pig heart failure model & presentation of results
- Presentation of clinical data on 17 malignant ascites patients in retrospective clinical study
- Outcome of NICE review of **alfapump**[®]
- Initiation of First in Human clinical study for heart failure, single dose
- Initiation of TOPMOST: European “Super Registry” (Reporting Data Regularly)

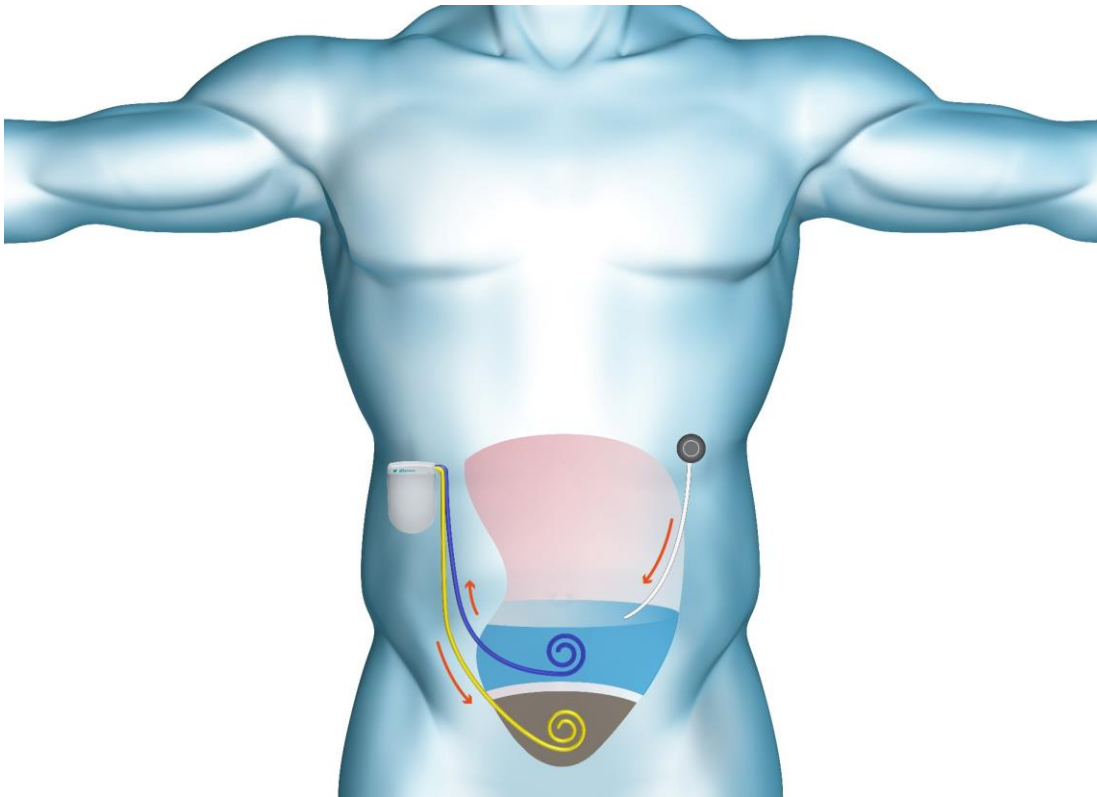
H1 2019

- Outcome of FDA Breakthrough Device designation
- Inclusion in German treatment guidelines (DGVS) for complications of liver cirrhosis
- Completion and presentation of results of first in human DSR proof-of-concept study, single dose
 - Initiation of prospective malignant ascites study
 - Initiation of prospective albumin study

H2 2019

- Feedback FDA on protocol POSEIDON North-American pivotal study
- Initiation of POSEIDON North-American pivotal study
- Expected Dutch reimbursement of **alfapump**[®]
- Presentation of initial results of repeated dose **alfapump** DSR clinical study

 **alfa** pumpDSR

- 
- ✓ Volume overload in heart failure is a very large market with clear unmet clinical needs
 - ✓ Results from this study demonstrate potential of our proprietary DSR therapy as a breakthrough approach
 - ✓ **alfapump** DSR leverages proven elements:
DSR therapy, **alfapump** & implanted port
 - ✓ Preparations underway for repeated dose **alfapump** DSR study to commence in H2 2019

Q&A

